



Special Ops Transport Challenge - Contracting

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Integrity ★ Service ★ Excellence



Special Ops Transport Challenge



- Will be solicited via a previously published Broad Agency Announcement (BAA-11-01-PKD; Rapid Reaction Technology and Prototyping (RRTAP))

<https://www.fbo.gov/index?s=opportunity&mode=form&id=8d93a68cafdf58a9d879a2b>

- A Call is anticipated to be issued for proposals to be submitted for the Special Ops Transport Challenge effort
- Proposals are anticipated to be due on or around 19 Jan 2012
- The Air Force reserves the right to award a contract or an assistance instrument
- Refer to the Request for Information (RFI-PKD-FY11-001) and the BAA until the Call is issued



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- **Two Phases:**
 - **Phase 1 Competition**
 - Up to five teams w/\$200,000 awards OR up to ten teams w/\$100,000 awards
 - Research and development of design concepts and approaches for stealthy soldier transportation in an operational environment
 - Individual awards not exceeding 6-9 months
 - **Phase 2 Competition**
 - \$2,000,000 award
 - build a prototype system
 - **Importantly, Phase 2 is open to everyone. You do not have to be a Phase 1 awardee in order to compete for Phase 2**



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- **Technical and cost proposal**
- **Evaluated at the same time**
- **Evaluation Criteria:**
 - **Evaluation of each offeror's proposal (both technical and cost/price aspects) to determine the overall merit of the proposal in response to the announcement, as well as Air Force need and funding availability.**



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- **Technical:**

- The proposal must reflect an innovative, creative solution that clearly demonstrates technical or scientific merit and is highly relevant to the stated Air Force need
- The proposal must provide evidence that the offeror has a proven ability to innovate and rapidly prototype solutions, including meeting required business, technical and schedule needs.
- The proposal, including the proposed Statement of Work (SOW), must reflect a sound technical approach that is executable in the proposed schedule
- The proposal must indicate that competent experienced engineering, scientific and technical personnel are available to support the program and that necessary research/test/laboratory facilities are available



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- **Cost/Price:**

- **Cost/Price includes the reasonableness and realism of the proposed cost and fee and consideration of proposed budgets and funding profiles. Cost/Price is a substantial factor, but ranked as the second order of priority.**



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- **Proposal Risk Assessment:**
 - **Proposal risk for technical, cost, and schedule will be assessed as part of the evaluation of the previously mentioned criteria. Proposal risk relates to the identification and assessment of the risks associated with an offeror's proposed approach as it relates to accomplishing the proposed effort. Tradeoffs of the assessed risk will be weighed against the potential payoff.**
 - **Any other evaluation criteria will be specified in the Call.**



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- **Categorized as follows:**

- **Category I: Proposal is well conceived, scientifically and technically sound, pertinent to the program goals and objectives, and offered by a responsible contractor with the competent scientific and technical staff and supporting resources needed to ensure satisfactory program results. Proposals in Category I are determined to be acceptable, but will be recommended for award based on availability of funds. They are normally displaced only by other Category I proposals.**
- **Category II: Scientifically or technically sound proposals requiring further development and are recommended for acceptance, but are at a lower priority than Category I.**
- **Category III: Proposals not technically sound or do not meet agency needs.**



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- **Contract Type Anticipated**
 - Phase 1: Firm Fixed Price (payable milestones)
- **International Traffic in Arms Regulations (ITAR)**
 - Foreign-owned contractors will not be permitted to participate at the prime contractor level
 - Defense Federal Acquisition Regulation Supplement 252.204-7008 Export-Controlled Items
- **Security classification**
 - If applicable to your proposed effort, a DD 254 will be made a part of any contract document.



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Notional Acquisition Milestone Schedule



- **BAA Call for Phase 1 Released** **15 Dec 2011**
- **Proposals Due for Phase 1** **19 Jan 2012**
- **Negotiations Complete/Reviews/
Contract awards** **29 Feb 2012**

Offerors are advised that only contracting officers are legally authorized to contractually bind or otherwise commit the government



One-on-One Session Ground Rules



- **Questions/comments**
- **Present your idea**
- **Government will safeguard your idea and not discuss it with others outside of the Special Ops Transport Challenge team**
- **No evaluations; no guarantees of award**
- **Special Ops Transport Challenge team looks forward to hearing from you**



Questions/Answers